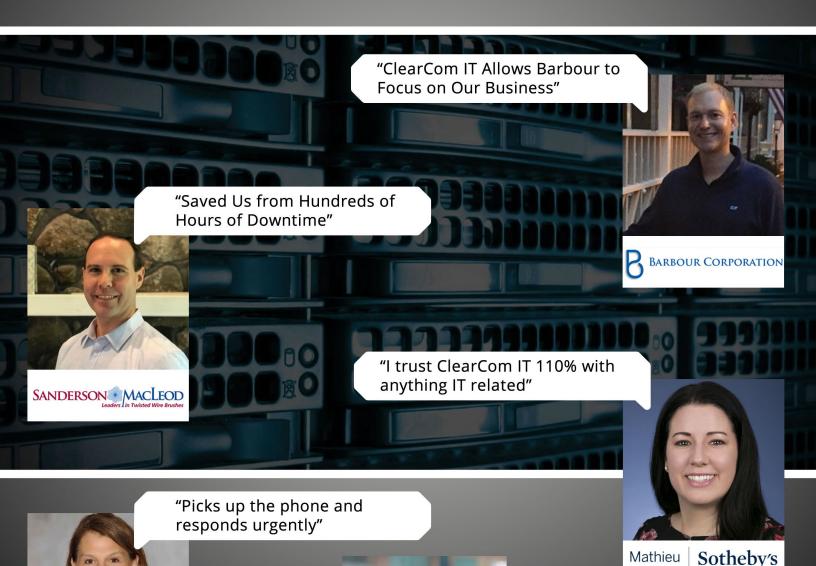
# What other local businesses say about partnering with ClearCom IT Solutions, Inc.





"Comfort and Confidence in Our IT Systems' Security & Reliability"

Newton

INTERNATIONAL REALTY





# **Confidential Document**

For the security of the individuals listed here, please do not share this document online.

~ The ClearCom IT Solutions Team





#### **ClearCom IT Allows Barbour to Focus on Our Business**



"ClearCom IT Solutions not only serves as a **valuable IT partner**, handling our IT support and systems monitoring 24/7, but also as an **educational resource** that our company uses on regular basis. In today's ever-changing world, ClearCom IT allows Barbour to focus on our business and continuously improve efficiencies. They have consistently brought excellent customer service to our company, with a **super responsive and professional team**, available to help us with all of our IT needs."

Matt Pearson – Vice President - Barbour Corporation – client since 2013

## Saved Us from Hundreds of Hours of Downtime



"ClearCom IT's help desk and remote capabilities have **freed up a tremendous amount of my time** that used to be spent troubleshooting with an IT professional on the phone. In the 5 years I've worked with ClearCom IT Solutions they have always been professional and prompt. Every time I call for support, a knowledgeable IT professional **answers the call** and ensures that my issue is resolved. Their remote support staff has saved us from hundreds of hours of downtime. **For our mid-size company that has no on-site IT support, ClearCom IT Solutions offers exactly what we need.**"

Don Sauer – VP of Finance - Sanderson Macleod, Inc. – client since 2015

The service offered by ClearCom is superior to any other IT Company I've engaged with. **They resolve issues** within minutes 90% of the time. The entire staff is extremely helpful and friendly. Phenomenal service.

Amanda MacKinnon - Acton Toyota - client since 2015

## Fast, efficient, and always a pleasure to work with!



We are delighted that we partnered with ClearCom IT Solutions, Inc for our IT matters. Now when we run into an IT problem, we have a friendly team of IT professionals just a phone call away to help. **They allow us to focus on our value-added services** rather than troubleshoot tech issues ourselves.

You don't often find technical IT support with a customer-oriented demeanor. Most other IT professionals make it feel like you are "bothering" them when you have a computer problem.... this is not the case with the team at Clearcom IT. They solve issues quickly and efficiently and are always a pleasure to work with!

Rob Guillette - Floor Source, Inc. - client since 2021



#### Responsive, Professional, Pleasant to Work With



"One of the biggest benefits from working with ClearCom IT is how **responsive** and patient the team is when dealing with us, and how quickly we get up and running. I can honestly say that the entire team at ClearCom IT is faster, more professional, and pleasant to work with than other IT people we've worked with in the past. Speaking from experience, if you are still skeptical of switching IT providers, get off the fence. You owe it to your business to give ClearCom IT the opportunity to show you what they have been doing for the last 20 years, and how they've earned a reputation for being one of the best in the IT field."

Steve Corley - Owner, George E. McKenna Insurance Agency, Inc. - client since 2009

## **Caring, Patient and Super Responsive**

"Before we partnered with ClearCom IT, we never had an IT firm supporting us, only a part-time person. The biggest benefit of working with ClearCom IT Solutions is their **quick response** to a wide variety of IT challenges. ClearCom IT assists with our annual budgeting and technology planning. As a result, they installed an integrated system upgrade where the improvements to our network and servers allow us to have **secure**, **remote access to our critical company data**.

I love the company culture at ClearCom IT! Their culture parallels ours and that provides efficiency to the entire process; no games played here. If you want an IT service company who is caring, patient, and nice to work with, give the ClearCom IT team a call today!"

Donna Ahearn - Co-Owner - Ahearn Equipment, Inc. - client since 2017

#### Highly Efficient, Knowledgeable, Extremely Nice

"Our previous IT company took a very long time to respond and solve our issues. We were bounced around from tech to tech because our issues seemed to be "above" their skill level. After switching to ClearCom IT, we get quick responses whenever we call or email with a support issue. ClearCom IT's staff are **very knowledgeable** and our issues are dispatched to the best team member who knows how to fix the issue, working until it's resolved.

Not only do they help us with our computer needs, but they even **helped us upgrade our security system** and **save money on our monthly phone bills** by switching to their VOIP service. It is now easy to change what our phones say when people call us, which was super helpful during the pandemic.

Everyone here at CVRWD highly recommends ClearCom IT. They are very efficient; all the staff is knowledgeable and extremely nice. They are very quick to respond and resolve any issues you may have. **Moving to ClearCom IT was one of the best decisions we made**."

Jennifer Wood - Treasurer, Cherry Valley & Rochdale Water District - client since 2019



# I Trust ClearCom IT 110% with Anything IT Related



"What I love about ClearCom IT is that everyone is genuinely super nice and friendly and they never make me feel like I'm being a pain. Everyone I speak with is always happy to help resolve any issues that comes up. It is so reassuring to know that if we run into any issues, they are just a phone call or a support ticket away! Because of this if our systems or computers are down for any reason, we know they won't be for very long. I trust ClearCom IT 110% with anything IT related and you should too!"

Justine Mathieu – Chief Operating Officer – Mathieu Newton Sotheby's International Realty – client since 2018

## More Responsive Than Any Other Techs I've Worked With



"The biggest benefit of having ClearCom IT Solutions manage all of my IT services has been **peace of mind**. Any time I have an issue, all I have to do is call and they are immediately on it. They are more responsive than any other techs I've worked with, even for the smallest things. If they can't fix it remotely, they send a tech out to fix things onsite. That is a huge timesaver for me! Partnering with ClearCom IT is the best decision I have made in a long time. I have **saved countless hours of my time** by having them fix any issues that come up. If you have any hesitation about switching IT providers to ClearCom IT Solutions, I will say "Just Do It". You'll be happy you did."

Michelle M. Murray - The Law Office of Michelle M. Murray - client since 2019

I have worked with this company in multiple locations. They have **ALWAYS been available immediately** and have had no trouble solving all my issues quickly and efficiently. Plus, they are nice people too!

Sarah Gruhin – Spencer, MA – client since 2012

#### **Allows Us Peace of Mind**



"We have been working with ClearCom IT Solutions for over 10 years. Their monthly service program has allowed us peace of mind. We know our computers are continuously monitored, and ClearCom IT keeps us up and running. This partnership has allowed our organization to run more efficiently and stay focused on servicing our clients. We've been completely happy with their service. The staff has been wonderful to work with, and I would highly recommend ClearCom IT Solutions."

Arnie Arsenault - Owner - A Arsenault & Sons Inc. - client since 2011



# A Business and Friendship Association That I Greatly Value

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"I have worked with ClearCom IT since 2006 and **they have never failed me nor left me in the** "**lurch**" if things did not go as well as anticipated. They stand by you and have great follow up. ClearCom IT has been very selective in their hiring process, bringing only the best to partner with their clients.

I have partnered with many IT organizations, whether it was an outsourced or in-house provider. I have thought highly enough of ClearCom IT to not only bring them into my original organization but 2 additional organizations I have worked at and recommended their service with others.

The **relationship that has been built** with the professional and talented tech ninjas at ClearCom IT, **to cost effectively assist with any IT issue** no matter how large or small, separates them from every other IT organization I have had the privilege to work with. It is a business and friendship association that I greatly value."

Charlie Feeley, retired 2021 - Director of IT, Barbour Corporation - client since 2013

# Comfort and Confidence in Our IT Systems' Security and Reliability



"Our business, like most these days, relies heavily on our systems, which are very complicated and distributed. Since partnering with ClearCom IT Solutions, we have comfort and confidence that our systems and equipment are being maintained and secured to the best practices in the industry. We no longer have to worry about whether or not our in-house staff are keeping up with the latest security practices because ClearCom IT does it for us! We receive quick response time on tickets due to the availability of ClearCom IT's full staff vs. our old 1-2 person IT department.

ClearCom IT is very proactive with IT maintenance and offering solutions to issues. **They often solve problems before we know we have them**. ClearCom IT keeps our crucial business systems running as well and as trouble-free as they ever have!

If you are hesitant about changing IT providers, you can't go wrong, and you won't be disappointed in choosing ClearCom IT Solutions. They've done everything they said they were going to do every step of the way."

Scott Grodsky - Executive Vice President, Harry Grodsky & Co., Inc. - client since 2017

#### **Outperforms the Competition, While Still Being Cost-Effective**



"ClearCom IT **offers more services for our money** which is a huge benefit for our manufacturing company. Unlike other IT providers we've worked with in the past, their efficacy of correcting any problems or situations that we encounter has **reduced downtime** for our organization. After researching and comparing many IT companies, ClearCom IT outperforms the competition with **exceptional professionalism and knowledge**, while still being cost-effective. "

Nancy Belham – President, Bell's Powder Coating, Inc. – client since 2019



## **Complete trust & Confidence**



We were initially hesitant to change IT companies because we didn't want to go through the pain of switching providers. However, **the transfer over to ClearCom IT Solutions was so much easier than we anticipated**. ClearCom IT has been absolutely stellar on all levels. I cannot say enough good things about them. We have complete trust & confidence that the team will handle our issues with the utmost care & in a very timely response. Our Staff Is Thrilled!!

If you want an IT partner who **responds to your needs quickly and actually FIX your issues**, not just band-aid them together, give ClearCom IT a call. Their team is the best!

Jennifer Vibber – Office Manager - Spear Management Group, Inc. – client since 2021

In an office where I need to know everything. It's nice to know that I have ClearCom IT as a partner to take care of the digital hardware I know nothing about. I really enjoy having them on call for my issues. No help call, big or small, is ignored, and I can depend on them to keep me working.

Jennifer Collins - Office Manager - Sellia Company - client since 2019

# True Partners, Proactive Approach, They Have Our Back



Since moving to ClearCom IT Solutions' managed IT services, the most significant benefit has been **streamlined and efficient communication**, meaning dealing with a small and consistent group of people for our needs. Everyone on the team takes a proactive approach to our technical requirements. The ClearCom IT team really gets to know us and provides thorough communications and follow-up, consistently closing the loop on all our questions.

ClearCom IT makes my life/job easier, which is a huge differentiator from our previous service provider. I feel like we are true partners and that they are always thinking about our needs and issues and making decisions that are

**in our company's best interest**. In addition, we can see they have pride in their work in how they serve their clients. That means that they <u>care</u> about <u>your</u> business and <u>your</u> technical needs. That is the fundamental difference; **we feel they are a part of our organization**. ClearCom IT states that they have our back, and their practices prove it.

Claudia Prior - Human Resources Generalist - New England Construction - client since 2021

# **Responsive and Trustworthy**



With all the cybersecurity risks threatening businesses today, you need a partner that is responsive and trustworthy. **Partnering with ClearCom IT Solutions gives us the peace of mind that our technology is secure.** Their local, knowledgeable staff know the area and our business. The ClearCom IT team handles the day to day technical and proactive tasks, so our in-house IT staff are available to work on other projects.

Timothy Ferreira – General Manager – Gary Rome Hyundai – client since 2020



#### **Solves Our IT Issues on the First Call**



"We have had the best experience working with the team at ClearCom IT Solutions. I know my staff or I can **pick up the phone** and immediately reach a knowledgeable, qualified support tech who addresses and solves our IT issues on the first call.

**Rob Cleary and his outstanding customer support team are our trusted advisors** regarding all of our new technology. Most recently establishing a complete, offsite backup system, ensuring us **peace of mind** that our critical **company data is protected** should we experience any significant downtime or

unexpected breach.

If you value your time, and the time of the people you are paying to work in your business, you cannot afford the negative impact of any downtime they may experience due to an IT failure in the workplace. IT problems MUST be solved immediately and ClearCom IT solves those IT problems on demand. ClearCom IT Solutions is truly the "Best of the Best" IT companies in New England."

William T. Morrone - Founder - Capital Bankcard-New England, LLC - client since 2012

## They Make Our Life Easier



"The previous IT company we worked with was slow to respond, and we had to continually call for follow-up information. We are so happy to have switched to ClearCom IT Solutions. They make our life easier **by responding quickly to our** 

support requests. We know that our IT needs are handled by experienced and competent people.

If you are hesitant about switching, don't be. Give them a try; they are **friendly**, **efficient**, and **keep you well informed** of current issues."

Kelly Ferron - Office Manager, Myriad Fiber, Inc. - client since 2019

#### Picks Up the Phone and Responds Urgently



"We have been most impressed with ClearCom IT's responsiveness. There is always a ClearCom IT technician that picks up the phone and responds urgently. More than that, they pay attention and follow up to make sure everything is working OK. When providing recommendations for upgrades and improvements to **keep our IT running as efficiently as possible**, they understand we do not have the budgeting capacity to purchase without planning and fundraising. We work together to create a plan and budgeting recommendations for the next fiscal year. As a non-profit organization we appreciate this immensely.

Switching to ClearCom IT changed everything for us. **Rather than troubleshooting IT issues we can concentrate on our work** – and we know that they will fix the problem as quickly as possible."

Ruth Osterman – Acting Executive Director – Genesis Club Inc. – client since 2014



# Vast Skillset, Top-Notch Service, Return on Investment



"ClearCom IT Solutions is a **top-notch IT support company**. They make a point to onboard the right people with **diversely skilled backgrounds that make up a well-rounded team**. They routinely go above and beyond what is required of them. The team is knowledgeable on most anything they encounter within our organization. They are very friendly, super helpful and **always a pleasure to work with**.

We are an emergency response organization with very demanding up time requirements. The team at ClearCom IT has been a breath of fresh air with respect to our previous partner in the arena of problem resolution. We run a **hybrid partnership** with ClearCom IT and our internal IT department, wherein the ClearCom IT Team handles the day-to-day helpdesk and additional tasks.

They handle helpdesk very efficiently and continue to learn our environment; routinely offering to assist with more and more. The feedback from our internal teams has been tremendously positive overall.

As the Director of IT, I have a lot on my plate. Partnering with ClearCom IT Solutions has **allowed me greater peace of mind**. I know they will handle issues 24X7 without hesitation. **The high degree of first-time resolution and speed at which issues are addressed is frankly, in one word AMAZING!** The cost of doing business with them is fair and reasonable, especially with the rate of return on investment.

If you need a GREAT MSP with vast skillset and top-notch service, look no further. You have arrived and I suggest taking a seat at the table, break bread, and **get down to taking care of your business while**ClearCom IT takes care of your IT needs."

Carlos Melo - Director of IT, Case Facilities Management Solutions, Inc. - client since 2020

"The ClearCom IT team is amazing. Response time is quick, the support techs are always knowledgeable, and they always keep you notified of what is going on!"

Erin Monte – Harry Grodsky & Co. Inc. – client since 2017

#### **Keeps Us Running Smoothly, Even from A Distance**



When we were looking for someone to manage our computers and network infrastructure, we were a bit hesitant about using a remote company. However, ClearCom IT Solutions came highly recommended and has **proven that a remote IT relationship is not an obstacle**. They provide great service any time we submit a support request and come onsite for any larger projects when needed. Everyone we work with at ClearCom IT is very knowledgeable and their experience with our ERP system (IQMS/Delmiaworks) has been very helpful in keeping us running smoothly.

Partnering with ClearCom IT **enhanced our company's security and backup capabilities**, keeping us safe and secure. They have proven to be **a great asset to our company**. I recommend reaching out to them if you need a new IT team. Regardless of the physical distance, they are by your side during any technology issue you have.

Nick Tarlton – Controller, Bull Engineered Products – client since 2017



#### **Extremely Responsive and Attentive**



"The ClearCom IT Team is extremely responsive and attentive to our needs as a small business. They handle all of our technology from top to bottom and we have the utmost confidence with **them keeping us in compliance** for our industry. The team at ClearCom IT **adds a personal touch to their services** and support which is hard to find."

Cheryl Howes - Director of Operations - Sapphire Wealth Management, LLC – client since 2016

My law firm has partnered with ClearCom IT for several years now and could not be more pleased with the service! From simple tasks such as credential resets and hardware selection to labor intensive cloud migration and VOIP setup, the friendly, prompt staff has **enabled my law practice to run efficiently with next to no downtime!** Highest recommendation!

John A. Smillie - Law Office of Channing Migner - client since 2014

# **Saves Our Team from Wasting Time on Tech Issues**



Before working with ClearCom IT Solutions, when something would go wrong with our IT, it could have the potential to shut the company down for hours. As a small business, everyone wears several hats. So, if we needed a part installed or software updated, it was taking our time away from some other critical tasks like sales, production, or billing.

Since working with ClearCom IT, not only does their **preventative maintenance reduce our number of support requests**, but if something does happen, we know it will get **resolved quickly**. Major plus – **I'm not the one that must resolve it**!

If you are looking to change IT providers, don't just compare the price of one IT firm versus the other. Think about YOUR time, and how much you will save handing off day-to-day tech issues to a competent IT team you won't need to micro-manage.

Casey Cormier – President, Angel-GUARD Products, Inc. – client since 2017



# No More Worrying About IT-Related Issues



"We love that we have someone to call who responds right away, knows what they are doing, and **gets the problem resolved**. The ClearCom IT team tailors their advice to us so that it is relevant to the needs of our smaller business while keeping our computers & network secure. If you are looking for a **responsive IT team** that is helpful, shows up, and gets the job done, don't hesitate to move to ClearCom IT Solutions. The worry when something goes awry with the computers, printer, or anything IT-related goes away when you have a partner like ClearCom IT."

Patricia A. LaGoy, CPA - Controller, Recon Outfitters - client since 2021

"The ClearCom IT Solutions, Inc. team is **very responsive and knowledgeable**. We really like that **when you call you get help right away!** Although we haven't had a previous IT partner, I don't see how another company could do it better than ClearCom IT. We have been extremely happy with the support we have received."

Brian Bilsbury - Property Manager, Great Road Management - client since 2020

# **Knowledgeable, Team-Based Approach**



We love the team-based approach used at ClearCom IT Solutions, Inc., which was non-existent with our previous IT company. On almost every ticket I have submitted or project that ClearCom IT has initiated, I have worked with a different technician, and there has been no fall-off in either ability or knowledge of our systems and accounts. Working with anyone at ClearCom IT, I have confidence that they have the knowledge of our system necessary to execute the work needed.

Direct access to the tools and portals that ClearCom IT Solutions, Inc. uses to manage and execute projects for our company has been a major benefit to our organization. **The tools** provide visibility and insight into our system that we did not enjoy previously and make working with the ClearCom IT team easier and much more efficient while also allowing us to track our users and infrastructure with impressive detail.

If you are looking for a similar experience with your IT partner, make the jump to ClearCom IT and don't look back.

Michael Canton – Operations Manager, M3 Technology – client since 2021



## Local, Patient, Asks the Right Questions

"The single biggest benefit to using ClearCom IT Solutions, Inc. is that they're local. I have had several occasions that required a technician to **show up on-site to handle a problem** that couldn't be ironed out over the phone. That kind of service is simply not possible with a company stationed out of town. The ClearCom IT techs know our company, they know our equipment, and they know what is going on. I know the people with whom I'm talking on the phone!!

I'm NOT a computer guy, I don't know the technical lingo and I sometimes struggle finding answers to technical questions. The office staff and techs at ClearCom IT are very patient and great at asking the right questions to direct me where I need to be. Other companies I have worked with in the past would talk over my head or use terms I didn't understand.

I feel that ClearCom IT Solutions, Inc. offers my business the same level of service a big IT company would, but out of a local office. They have knowledgeable staff and offer all the services you would need to keep your computers and network secure and your business running efficiently. I didn't switch to ClearCom IT because they are local, but that's now what I like about them most."

Chris Travinski - Operations Manager, Southbridge Tire Co., Inc. - client since 2017

ClearCom IT Solutions is super responsive when I need help with any IT issues. Their entire team is very professional and always eager to assist me. If you're looking for a company to handle all your technology issues, ClearCom IT is the way to go. They will work with you to ensure your systems stay secure and work efficiently.

Bill Roberts - Owner - Classic Automotive, Inc. - client since 2020

# Feels like we have an in-house IT department



With ClearCom IT Solutions on our team, it feels like we have an in-house IT department. From the initiation of a ticket to the conclusion, **all communications** and repairs are prompt, documented, and completed. This service works. ClearCom IT ensures that technical problems do not interfere with our work. Don't hesitate to reach out to them. You will save money, time, and stress by working with the team at ClearComIT.

Reba Fishman – Practice Manager - Equine Therapies – client since 2018



# Simple and Easy to Work With



We were very frustrated with our previous, poorly managed IT provider. When we contacted ClearCom IT Solutions, they reviewed our needs and gave us options for service levels with **pricing that fit our budget**. It was a **smooth and easy process to switch**. Working with ClearCom IT is a load off everyone's mind. No more fighting with our IT team to get support issues solved. The ClearCom IT techs are simple and easy to work with, making it very enjoyable to do business with everyone we speak with.

If you are frustrated with your IT company and looking to make a change, reach out to ClearCom IT Solutions. At the end of the day, it's the most cost effective

and best decision you can make. You won't regret it.

Vinny Cloutier - Past President - Wescor Parking Controls - client since 2009

## Co-managed relationship has been excellent



Our partnership with ClearCom IT Solutions, Inc. is a hybrid approach where we provide basic, onsite support internally while leveraging ClearCom IT for more complex issues. This co-managed relationship has been excellent, and it never feels like we are interfering with one another. ClearCom IT is always willing to provide support and follow up on tasks internally so **our team at Phoenix can save time** from dealing with third-party vendors.

The responsiveness and skill level of ClearCom IT's support specialists & support engineers is phenomenal. With other IT companies we've worked with, when we reached out for help, we dealt with someone who could not provide the support we needed requiring escalation within their team. Tickets would take far

too long to complete, and the level of service suffered because of it.

If you want **excellent customer service, extreme responsiveness, and knowledgeable IT management**, ClearCom IT has all the above. No complaints from our team means everything is going well!

Spencer Austin – Phoenix Communications – client since 2022

#### Our IT needs are met promptly



Working with ClearCom IT Solutions, Inc. has brought remarkable benefits to our company. The standout advantage is the **exceptional time to resolution** they provide, ensuring our IT needs are met promptly. Unlike other IT firms we've worked with, **ClearCom IT excels in communication and accountability**,

setting them apart. If you're unsure about choosing ClearCom IT as your technical partner, I can confidently say that they're not just a service provider but a true partner. They've shown deep engagement with our organization, taking the effort to comprehend our processes and requirements. ClearCom IT has proven to be **a reliable and understanding IT partner**.

Casey Hutchinson – VP of Operations - Barry Communications – client since 2022



#### **Personalized Service, Excellent Communications**



As the decision maker for my companies, IT is not my strong suit. The team at ClearCom IT Solutions, Inc. met with me in person (very important) and **explained everything in easy-to-understand terms**, "bringing it down to my level." They outlined precisely what ClearCom IT was going to do for us. Clear, concise, and simplified. I could not have asked for anything more.

I feel that the **services and recommendations presented to us have been in our best interest** and not simply added revenue for the provider. This mirrors our business philosophy, so it's a perfect match for a partner.

If you are looking for personalized service, excellent communications from the provider, and a firm with great curb appeal (very important to me, as it always says a lot about a company), then ClearCom IT Solutions, Inc. is the way to go.

James Stochaj - Owner/President - E.J. Stochaj Insurance Agency - client since 2022

## **Game-Changing, Honest Relationship, Part of Our Team**



Partnering with ClearCom IT Solutions, Inc. has been a game changer. We have a clear outline of our IT inventory and can track when devices are due for updates or upgrades. All our information is maintained, and outcomes for projects are clearly outlined. In addition, **our Client Success Manager meets with us regularly** to discuss how our business needs intersect with our technology, making honest, open suggestions regarding our services so we can work more efficiently and securely. Therefore, **we clearly understand what changes need to happen before they become a critical problem**. As a non-profit organization, this is very important as we forecast future expenses.

ClearCom IT's team members are very welcoming and make employees feel comfortable asking questions and detailing any problems they might experience. Furthermore, the

**ClearCom IT techs explain things in an easy-to-understand way for our team**, which is beneficial to users who don't have IT experience.

If you need an honest relationship with a trusted IT vendor who is genuinely a part of your team, I recommend you consider ClearCom IT Solutions as your IT partner, just as we did. You won't be disappointed.

Damaris Jones – Director of Program Development and Operations - Tapestry Health Systems – client since 2022



# Feels like we have an actual IT partner



We made a move to invest in ourselves and had ClearCom IT Solutions, Inc. in Sturbridge upgrade and modernize our Network and Wifi systems. In addition, all our computers are now protected with top-of-the-line cybersecurity services.

ClearCom IT completed the upgrades quickly, professionally, and reasonably priced. They even performed the work off-hours to keep the clinic running smoothly. ClearCom IT is easy to work with on multiple levels - sales, technical, helpdesk - and it feels like we have an actual IT partner instead of a service provider. So feel free to shop around, but in the end, ClearCom IT is responsibly priced for the service that you get... and with IT... you get what you pay for. The team at ClearCom IT Solutions is top-notch and local to boot!

Chris King – Director of Business Development - Quality Physical Therapy – client since 2022

# Saves us time, Clarity of IT inventory



Since partnering with ClearCom IT Solutions, Inc., we now have a clearer understanding of the ages of our equipment and where we stand regarding having to replace and update equipment. As a result, we **have greater clarity to budget for the future**.

Before this partnership, manually updating every device was a prolonged and labor-intensive process when we needed to update our systems. With the tools ClearCom IT provides, updates are pushed out to all devices simultaneously.

If you are looking for a new IT partner, I would say that there are many options for managed services, but not all companies **take a personal interest in your company** like the team at ClearCom IT. We highly recommend them.

Jeremy Miller - Corporate Fixed Operations Director - Koch Automotive Group - client since 2021

# Solutions are easy to comprehend & tailored to our needs



The greatest factor in working with ClearCom IT Solutions, Inc. is the team understands that we may not be the most tech-savvy people. Therefore, the solutions they design for us are not overly complicated and benefit how we work. In addition to providing us with managed IT services, **ClearCom IT is our one-stop source for all technical equipment**, including copiers, phones, and computers.

Even as ClearCom IT continues to grow, they are still **small enough so I always know who I'm talking with**. Importantly, all the team members are local.

If you're looking for a new IT service provider, look no further than ClearCom IT.

They work hard to **recommend solutions specifically tailored to your business needs AND your capabilities** (clearly, this is super important for us, as I have mentioned it multiple times ②).

Michele Mandella – Colby Fire – client since 2017



# Easy to work with. Excellent partners for our business



The most significant benefit to working with ClearCom IT Solutions, Inc. is the **valuable tools I have access to** included in their service & support plans.

I've built **a good rapport** with a specific member of the team. This is helpful because he is **familiar with me and my network**. It was frustrating working with other companies we've used in the past, where each time I called in, I was transferred to different techs who had to figure out our network before they could fix our issues.

ClearCom IT Solutions is easy to work with. We make an excellent team together. As our organization's IT Manager, the real value in partnering with ClearCom IT is having other engineers to bounce ideas off and collaborate for network plans, as well as the obvious troubleshooting value. If you're looking for similar support in your role, give them a call. You'll be glad you did.

John Dreger - Information Technology Manager - Hardline Heat Treating, Inc. - client since 2022

#### **Customer for life**



With all there is in a small business to think about and deal with on a daily basis, it is nice not to have IT issues on your mind. We have **peace of mind** knowing ClearCom IT Solutions is constantly **protecting us against cyber threats**. The service and support provided by the ClearCom IT team are fantastic, as any minute we are down is a minute lost and cannot be replaced.

When you're in a situation where your critical business system goes down, and you don't have anyone to help, it's a scary feeling. I recommend you reach out to ClearCom IT. Once you have them on your team, **your worry about IT issues subsides, and you will be a customer for life**.

Steven Bryant - President - Guaranty Glass & Mirror Corp. - client since 2006

# **Exceptional Onboarding Process**



Since moving to ClearCom IT's Managed IT Services, the most significant benefit to our company has been the **encouragement to reach out to address any concerns immediately**. Previously, our team was reluctant to contact our former IT firm due to the billing for every inquiry, resulting in unresolved issues and larger problems. What sets ClearCom IT apart from other IT service firms is **their larger team of professionals**, **ensuring prompt assistance whenever we reach out for support**. For those contemplating ClearCom IT Solutions as their IT partner, their onboarding process proved to be exceptional. They conducted a comprehensive assessment of our entire IT infrastructure, enabling us to address security, software, and hardware issues proactively. **ClearCom IT's diligent** 

diagnosis, explanation, and prioritization were instrumental in our successful transition.

Jeff Duquette - Partner - Stolberg, Ebbeling & Blanchette, LLP - client since 2021









ClearCom IT Solutions, Inc.

49 Main St., Sturbridge, MA 01566 | 508-892-5555